

NEWS RELEASE

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MARSH & MCLENNAN AGENCY ACQUIRES HIGHSMITH INSURANCE RALEIGH FIRM ENHANCES MMA'S PRESENCE IN MID-ATLANTIC

White Plains, NY, February 8, 2018 – Marsh & McLennan Agency LLC (MMA), the middle market agency subsidiary of Marsh, today announced that it has acquired [Highsmith Insurance](#), a Raleigh, North Carolina-based independent insurance brokerage firm. Terms of the transaction were not disclosed.

Founded in 1974, Highsmith Insurance offers a wide range of insurance and bond products to midsize employers and individuals throughout the Mid-Atlantic with offices in Raleigh, North Carolina; Charleston, South Carolina; and Nashville, Tennessee. All of Highsmith's employees will join MMA, expanding the firm's presence in the region.

"We are focused on adding high-quality agencies in the Mid-Atlantic with strong management, a great mix of business, and talented colleagues with a dedication to client service. We found this with Highsmith and are excited they are joining MMA," said Tom Brown, Chairman of MMA Mid-Atlantic region.

Ty Highsmith, President of Highsmith Insurance, added: "Joining MMA provides us with access to a national footprint that will enable us to grow, offer our clients additional expertise and resources, and provide our colleagues new career opportunities."

About Marsh & McLennan Agency

[Marsh & McLennan Agency LLC](#) is a subsidiary of Marsh established in 2008 to serve as a platform for the middle market. In 2015, it expanded its national footprint into Canada. MMA offers commercial property, casualty, personal lines, and employee benefits to midsize businesses and individuals across North America.

About Marsh

A global leader in insurance broking and innovative risk management solutions, [Marsh's](#) 30,000 colleagues advise individual and commercial clients of all sizes in over 130 countries. Marsh is a wholly owned subsidiary of [Marsh & McLennan Companies](#) (NYSE: MMC), the leading global professional services firm in the areas of risk, strategy and people. With annual revenue over US\$14 billion and nearly 65,000 colleagues worldwide, MMC helps clients navigate an increasingly dynamic and complex environment through four market-leading firms. In addition to Marsh, MMC is the parent company of [Guy Carpenter](#), [Mercer](#), and [Oliver Wyman](#). Follow Marsh on Twitter [@MarshGlobal](#); [LinkedIn](#); [Facebook](#); and [YouTube](#), or subscribe to [BRINK](#).